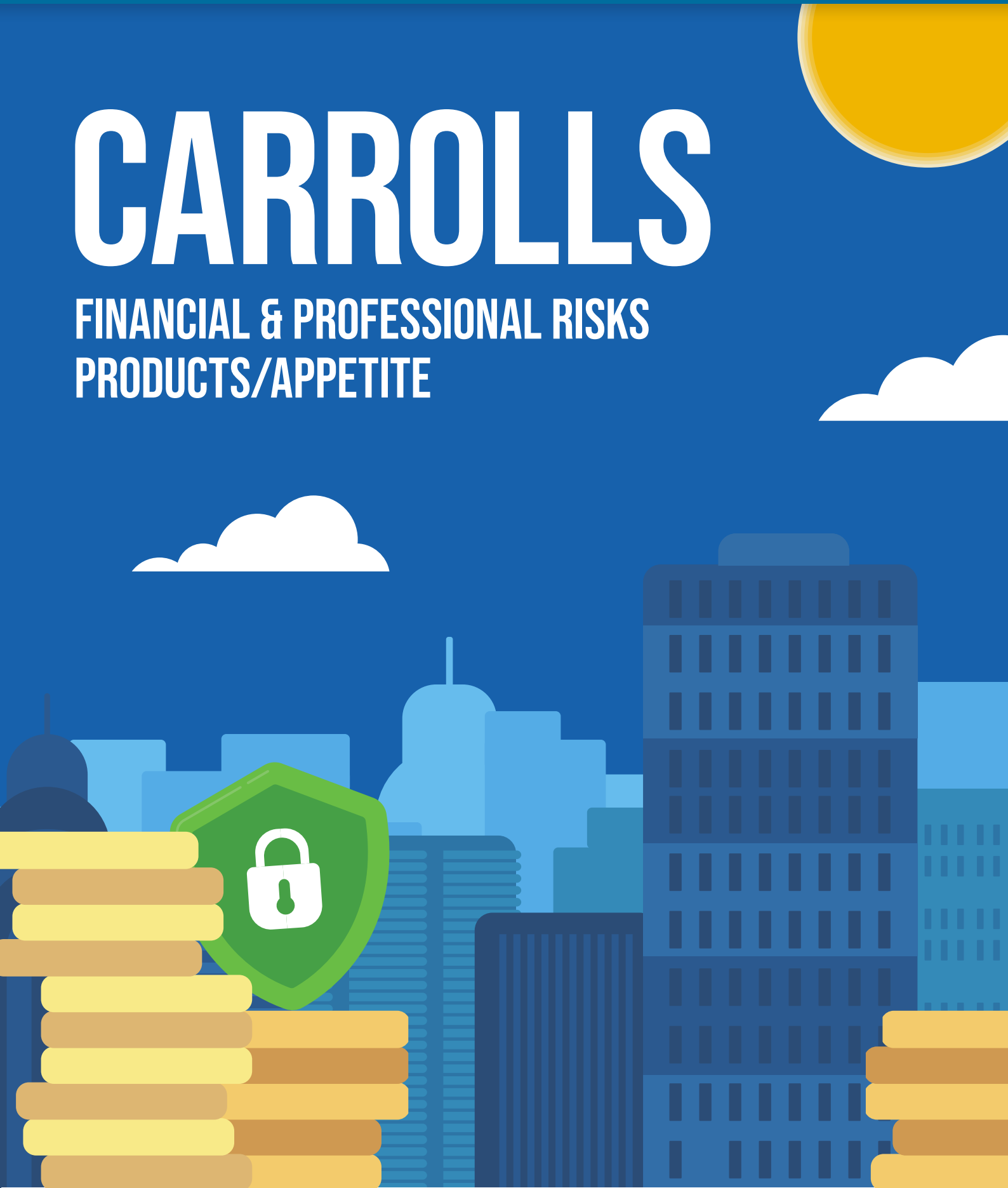


# CARROLLS

FINANCIAL & PROFESSIONAL RISKS  
PRODUCTS/APPETITE



# THE TEAM



## JASON URQUHART

### Divisional Director, Financial & Professional Risks

Jason has 30 years' experience in the Insurance industry with 20 years of broking Professional & Financial risks in the Lloyds and London Market and has dealt with just about every type of PI risk. He relishes the unusual and hard to place risk.

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E: [jason.urquhart@carrolls.co.uk](mailto:jason.urquhart@carrolls.co.uk)

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## SABRINA ACQUISTO

### Broker/Account Handler

Sabrina started her carrier at Carrolls and has progressed her career dealing with all risks professional and financial related. She is now the specialist for all risks that are Tech and Cyber orientated as well as D&O placements.

T: +44 (0)2076 454 610 | M: +44 (0)7539 355 007  
E: [sabrina.acquisto@carrolls.co.uk](mailto:sabrina.acquisto@carrolls.co.uk)

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## NICOLE SLIVOVA

### Broker/Account Handler

Nicole started her insurance career for a specialist Professional indemnity broker in the city from its inception and was there for over 10 years helping the brokerage grow dealing with both direct and wholesale placements prior to joining Carrolls.

T: +44 (0)2076 455 421 | M: +44 (0)7779 128 938  
E: [Nicole.Slivova@carrolls.co.uk](mailto:Nicole.Slivova@carrolls.co.uk)

## ANNABEL KNIGHT

### Broker/Account Handler

Annabel has been on both sides of the fence working as a PI broker and an underwriter at a Lloyds Syndicate before deciding to come back to broking. Annabel has the understanding of what an underwriter looks for in a risk to enable her to get the best from underwriters.

T: +44 (0)7949 942 672  
E: [annabel.knight@carrolls.co.uk](mailto:annabel.knight@carrolls.co.uk)

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## SHAUN HARRISON

### Broker/Account Handler

Shaun is our newest recruit, having come from spending over 10 years in the insurance industry with a focus on Professional Indemnity and Financial Institutions. His back ground is from a regional broker dealing with clients directly which gives him an understanding of the requirements that you look for from a Wholesale broker and deals with our new business enquiries for PI.

T: +44 (0)20 7645 5393 | M: +44 (0)7596 259 033  
E: [shaun.harrison@carrolls.co.uk](mailto:shaun.harrison@carrolls.co.uk)

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## FIN RUFFELL

### Junior Broker

Fin is starting his career in Insurance with us and you will hear from him when he is inviting renewals, sending out quotes as well as policy documentation.

T: +44 (0)20 7645 0409  
E: [finley.ruffell@carrolls.co.uk](mailto:finley.ruffell@carrolls.co.uk)

# WHO WE ARE

As a business we have evolved over many years, be it through acquisition, a change in market or with new products and teams. From our humble beginnings as a traditional property & liability wholesale broker we now boast 3 specialist areas within the business.



## SERVICE MATTERS

We understand the importance of service and combine this with continued product development and evolution.

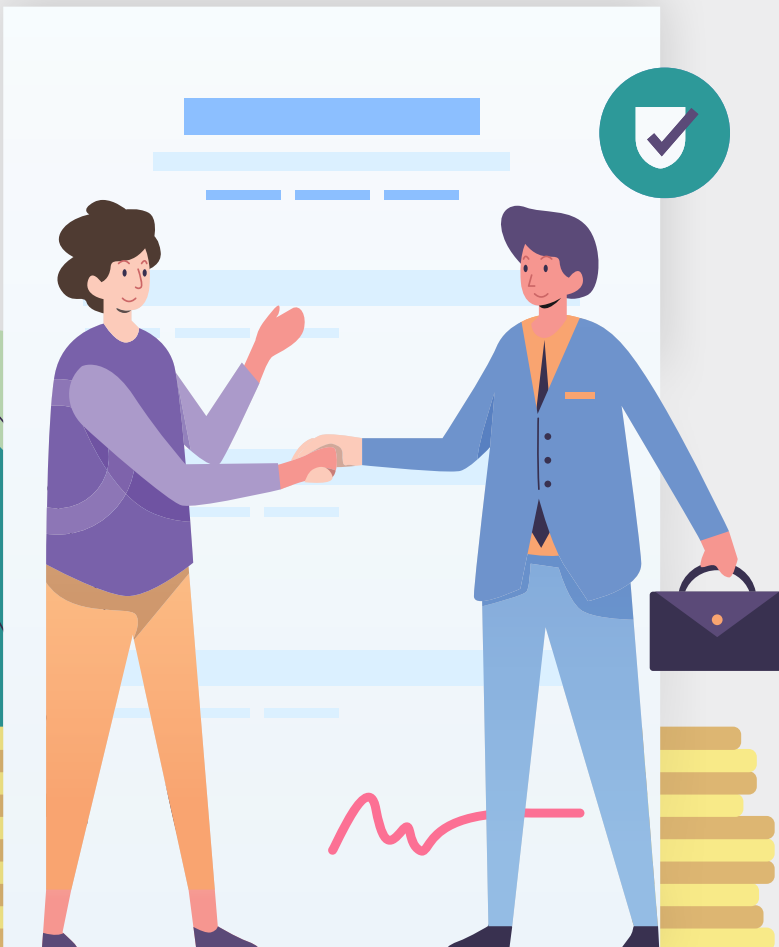


## THE TEAM

- OVER 70 YEARS EXPERIENCE

We are a dedicated, team within Carrolls who purely focus on Professional, Financial and Cyber risks. We have over 70 years' experience in this specialist field to find you and your client the right solution and at the best available price. This combined knowledge will help you through the turbulence that the market may sometimes throw up as it shifts because this is not the first time we've been there.

Finding a solution for your clients needs and placing risks into the London and Lloyds of London markets.



# WHAT WE DO



## WE HAVE ACCESS TO OVER 45 MARKETS

We have access to over 45 markets specialising in Professional and Financial risks. It is also worth pointing out that we are respected by these markets and have forged relationships and friendships with underwriters from these markets over a great number of years.

## ONLINE CYBER PLATFORM

We have developed an on-line platform that enables you to obtain quotes and bind cover for Cyber Insurance. This was set up to provide a wide level of coverage that is not available elsewhere in the market at reasonable pricing. This also enables us to pass over enhanced commission to you on risks placed on the platform.

## NO RISK IS TOO SMALL OR TOO BIG

We understand that if your having trouble with a risk, you need it placed, it doesn't matter if it's big or small, you need to find a solution.

## ONLINE PLATFORM FOR SMALL PI RISKS

On the back of the success of the Cyber platform we developed an on-line platform to enable you to obtain a quote and bind cover for PI. You can also include cover for EL, PL, D&O, Legal Expenses and contents and it also offers an enhanced commission for risks placed on it.

# RISKS WE CAN PLACE

It is probably easier to say what we can't place, which to be honest is not a lot. An old mantra of a former colleague was that in the London market, you will always be able to get a risk quoted, especially in Lloyd's of London – and it's very true what he said.

At the end of the day the risks we receive on a daily basis are the risk that you have trouble in getting a solution for.

We can also place the normal risks, usually at a sharper price than you may have due to the markets we can access, but on a general rule we get to receive the risks that are not so easy to place. This is why we don't flinch when an ugly risk lands on our desk.

As a general overview we can place the following: –



## PROFESSIONAL INDEMNITY

- Accountants
- Engineers
- Surveyors
- Design and Construct
- Architects
- Solicitors
- Financial Advisors
- Insurance brokers
- MGA's
- Charities
- Media risks
- Oil and Gas/Energy/Renewables
- Recruitment
- Management Consultants
- Miscellaneous
- Environmental



## D&O

- All Industries including Financial institutions
- Coverage can include IPO's, EPL, Crime

## FINANCIAL INSTITUTIONS

- Asset and Fund Management
- Banks
- Insurance Companies
- Wealth Management and Financial Advisory
- Structured Solutions
- FinTech

## CYBER INSURANCE

Any company that uses technology has a need for Cyber Insurance, even more so if records of data are kept. Cyber liability insurance can cover cyber security and privacy liabilities of a firm and will also include additional cover including cyber extortion, cyber terrorism and data asset loss.